Alpha Technologies, Inc.

Attn: John Galloway

3767 Alpha Way

Bellingham, WA 98226

Reference: WEC Labor Rates

Dear John,

I would like to take this opportunity to present our T&M Rates for the 2015-2016 year.

White Electrical is ready to support your electrical needs. We have very strong resources in project management, field leadership, and electricians that make us one of the most cost effective contractors in the area. Our T&M rates are as follows.

|  |  |  |  |
| --- | --- | --- | --- |
| **T & M Rate Schedule (Effective September 1, 2015 Through August 31, 2016)** | | | |
| **Project Staff & Craft Positions** | **Straight-Time - $/Hr** | **Over-Time - $/Hr** | **Double-Time - $/Hr** |
| Project Manager |  |  |  |
| Superintendent |  |  |  |
| Quality Control Tech | $79.45 | $108.70 | $138.02 |
| Apprentice 5th Period | $49.41 | $65.82 | $82.59 |
| Safety Coordinator | $65.00 | $95.00 | $125.00 |
| General Foreman | $69.75 | $96.01 | $122.85 |
| Foreman | $67.49 | $89.30 | $113.90 |
| Journeyman and Field Labor | $60.71 | $82.59 | $104.96 |
| All work performed outside the regularly scheduled working hours 7am-3:30pm, Monday through Friday and all  work on Saturdays and Sundays shall be paid for at one and one-half the straight time rate of pay. There is a (2)  two hour minimum per man per call-out. Over-Time applies to daily hours over 8 and/or weekly hours over 40.  Double-Time applies to the following holidays: New Year’s Eve, Memorial Day, July 4th, Labor Day, Thanksgiving,  Christmas Day. Sub-contractors, rental equipment and any materials will be billed at cost plus 20% overhead and profit. Service Truck rate is $10.00 per hour. Terms of payment are monthly progress payments for hours worked and any materials purchased. Payment terms are: Net 30 days. **Travel time is charged from White Electrical shop to the work order destination and back, hourly rate depending on time frame (Straight time or overtime).** | | | |

We look forward to working with you on achieving your objectives and remaining a valued business partner.

If you have any questions, please do not hesitate to call.

Josh W. Butler

Director of Business Development

919-218-6711

JButler@white-electrical.com